NAI Commercial

BUSINESS FOR SALE



Promotional Products Distribution Business
Metro Vancouver, BC

Opportunity

With more than decades of experience in the promotional products industry, this Metro Vancouver-based firm helps organizations bring their brands to life through carefully curated merchandise and apparel. Whether clients are seeking eco-conscious items, Canadian-made options or highly creative specialty products, the team offers strategic support from concept through production to delivery. Known for its responsiveness, technical expertise in decoration and branding, and strong supplier partnerships, the company is especially trusted for delivering under tight timelines and complex project requirements.

Delon Cheung*
Vice President
604 691 6654
delon@naicommercial.ca
*Personal Real Estate Corporation

Damian Luke, CBB*
Senior Associate
236 999 5909
dluke@naicommercial.ca
*Personal Real Estate Corporation

NAI Commercial
1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca



Promotional Products Distribution Business

Metro Vancouver, BC

Business Highlights

- One of British Columbia's largest distributors of branded merchandise and promotional products
- Well established administrative and operational platform
- Strong reputation for exceptional service, creative solutions, and dependable delivery
- Diverse portfolio of major corporate and public sector clients
- Consistently recognized with industry awards and peer acknowledgments

Year End - Dec 31	Revenue	EBITDA
2022	$7,500,000	$89,000
2023	$8,500,000	$165,000
2024	$8,400,000	$215,000
2025 (F)	$7,600,000	$238,000

Business Summary

Sale Type
Share Sale

Facilities
Approx. 7,400 SF
Lease until August 2026

Transition
The vendor will provide a suitable transition

Employees
22 employees including the owner:
- 9 administration
- 12 sales

Price
$995,000 (including working capital)

Delon Cheung*
Vice President
604 691 6654
delon@naicommercial.ca
*Personal Real Estate Corporation

Damian Luke, CBB
Senior Associate
604 691 6662
236 999 5909
dluke@naicommercial.ca

NAI Commercial
1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca

No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied.